

## **Historic, archived document**

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# Important Message

*from*

**David Knight & Son**  
**Sawyer, Mich.**

1c. Paid  
Sawyer, Michigan  
Permit No. 2

Our  
**FREE**  
**Gladioli Offer**  
has been extended until  
**APRIL 10th**

+-----+  
**Remember—** This Wonderful  
Rainbow Collection

—is comprised of **40** different species  
—every color — every shade — beautiful  
beyond description.

FREE with Plant Order, or sold at the  
following unusually low prices:

12 Bulbs 40c    25 Bulbs 75c    50 Bulbs \$1.25  
500 for \$11.00 or \$20.00 per 1000

+-----+  
**Card No. 1**

Be sure to send it with your order. Bulb  
offer not good without it.

**Card No. 2**

Sign your name to it — detach — and hand  
to a neighbor who needs plants — together  
with our special prices — When his order is re-  
ceived we will send you a very liberal number  
of bulbs or plants for your trouble.

**Card No. 3**

Give us the names of five friends who are  
interested in small fruits. Detach the card —  
sign your name to it and send to us. We will  
mail our literature and if orders result you  
will be well rewarded.



**DAVID KNIGHT & SON**  
Sawyer, Mich.

### Card No. 1

Detach and Return this Card with Order

By doing so you will be entitled to the following Gladioli Bulbs—FREE

For Every \$3.00 1 2  
PLANT ORDER Gladioli Bulbs  
You may have— FREE

For Every \$5.00 2 5  
PLANT ORDER Gladioli Bulbs  
You may have— FREE

For Every \$10.00 5 0  
PLANT ORDER Gladioli Bulbs  
You may have— FREE

All orders must be accompanied by cash and reach us by April 10th

DAVID KNIGHT & SON Sawyer, Mich.

### Card No. 2

For Every \$3.00 1 2  
PLANT ORDER Gladioli Bulbs  
You may have— FREE

For Every \$5.00 2 5  
PLANT ORDER Gladioli Bulbs  
You may have— FREE

For Every \$10.00 5 0  
PLANT ORDER Gladioli Bulbs  
You may have— FREE

Above offer not good unless accompanied by this card and reaching us by April 10th.

Sign

DAVID KNIGHT & SON Sawyer, Mich.

### Card No. 3

Names of 5 friends to whom catalogs are to be mailed

Name \_\_\_\_\_

Address \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

Sign \_\_\_\_\_



**“But if I need anything,  
don't worry, Knight's  
will get the order”**

A letter came in today's mail from a customer in Petersburg, Ind. — It read:

*Gentlemen:-*

*I like your way of advertising fine. You do it with good plants and right prices. If that policy were followed more closely we would not have to pay so much for what we buy.*

*I cannot tell what I will need yet, but if I need anything don't worry — Knights will get the order.*

*Yours truly*

*F. E. Smith*

Any firm in any line of business, could well be proud of an endorsement of that kind.

And we are particularly proud of it because it expresses the true opinion, not only of Mr. Smith, but of the thousands of our customers who have used KNIGHT'S Plants for from one to forty years.

When you wrote for our Catalog you doubtless did so for the very good reason that you need plants this spring.

Your need of plants and our ability to supply them — in connection with the very high quality of our stock, the low prices at which we are selling it, and the beautiful Rainbow Collection of Gladioli that we are offering FREE—should result in the immediate use of the order blank and addressed envelope that are enclosed in this folder.

Now — when everything is right before you, is a good time to see about getting some of our good plants. Just send along your order and we will take care of you to your complete satisfaction.



**DAVID KNIGHT & SON**  
Sawyer, Mich.

# These New Low Prices

—are possible because we have grown the largest and best crop of plants in our 40 years experience—and because we have spent only a reasonable amount for expensive advertising.

## Strawberries

	25	100	200	300	400	1000
Progressive.....	\$0.60	\$1.35	\$2.00	\$2.70	\$3.20	\$ 7.25
Champion.....	.60	1.35	2.10	2.90	3.50	8.00
Aroma.....	.50	.85	1.40	1.60	2.00	4.50
Brandywine.....	.50	.85	1.40	1.80	2.20	5.00
Bun Special.....	.50	1.15	1.80	2.25	2.90	6.50
Cooper.....	.70	1.45	2.40	3.15	3.70	10.00
Charles 1st.....	.50	.85	1.40	1.60	2.00	4.50
Dr. Burrill.....	.40	.75	1.00	1.30	1.60	3.50
Eaton.....	.50	1.15	1.80	2.25	2.90	6.50
Gandy.....	.50	.85	1.40	1.80	2.20	5.00
Gibson.....	.40	.75	1.00	1.30	1.60	3.50
Glen Mary.....	.50	1.00	1.70	2.15	2.65	6.00
Haverland.....	.50	.85	1.40	1.60	2.00	4.50
Howard No 17.....	.60	1.35	2.10	2.90	3.50	8.00
Premier.....	.50	.85	1.40	1.80	2.20	5.00
Sample.....	.60	.85	1.40	1.60	2.00	4.50
Senator Dunlap.....	.40	.70	.90	1.10	1.40	3.00
Teddy Roosevelt.....	.60	1.35	2.10	2.90	3.50	8.00

## Raspberries

Black Pearl.....	1.25	3.50	5.60	7.20	8.80	20.00
Cumberland.....	1.00	2.40	3.90	5.05	6.15	14.00
Kansas.....	1.00	2.40	3.90	5.05	6.15	14.00
Plum Farmer.....	1.00	2.55	4.20	5.40	6.60	15.00
Honeysweet.....	2.00	4.25	7.00	9.00	11.00	25.00
Cuthbert.....	1.75	5.00				
King.....	1.25	3.50	5.60	7.20	8.80	20.00
St. Regis.....	2.00	5.00	8.40	10.80	13.20	30.00
Columbian.....	1.65	5.00	9.25	12.75	15.50	35.00

## Blackberries

Eldorado.....	1.65	4.25	7.00	9.00	11.00	25.00
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Our catalog was mailed to you some time ago. If it has been misplaced we will gladly send another copy—But as the planting season is so close, we suggest you make up your order from the above list so as to secure shipping preference and avoid delay.

**DAVID KNIGHT & SON**  
**Sawyer, Mich.**